

Gary W. Pankonien

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PROFESSIONAL SUMMARY

Chairman / CEO / COO / President / Technical Management

Thirty five years-experience in managing both public and private companies focused on creative management in high growth, leading technology industries.

- Experience in several industries, multi-discipline engineering, product development and commercializing technology in electronics, software and biomedical fields
- Managed high growth in several industries. Ex: \$900 MM/yr w/ Compaq notebook, \$0 to \$107 MM in three years in electronic manufacturing
- Successful fund raising and investor relations management

New Horizons Foundation (NHF) - Entrepreneur in Residence (July 2015 – Present)

Provide extensive experience of knowledge to potential Companies and Partners to achieve the goals of the New Horizons Foundation in the commercialization of technologies, creation of Partnerships and creation of jobs. Work with the regional entrepreneurial ecosystem to help identify commercially promising intellectual property. Evaluate potential of new commercial projects with respect to technical and commercial viability and financing.

MediGLIDER Corp. - Chief Operating Officer (Feb. 2009 – July 2015)

Built company infrastructure and hired team to develop a prototype concept for a Patient Transfer System into a commercial product designed for manufacturing. Managed complete re-design of electronic control system, mechanical design for serviceability and manufacturing, vendor development and manufacturing interface. Manage sales and marketing activities to determine market requirements and commercialization of the MediGLIDER. Establish and manage corporate budget and plan. Interface with Investment Bankers.

EMERGENT TECHNOLOGIES, INC. - Partner (May 2003 – Jan 2009)

President, WesTech Ventures I LP, the third venture fund for the company. Managed creation and raised the fund, developed community and University relations. Served as President for the four (4) portfolio companies and responsible for the formation, direction, execution and relationships with partner companies.

NANOTECHNOLOGIES, INC. – CEO (April 2002- Oct. 2002)

Installed processes and discipline to transform the company from an R&D environment to a commercially viable supplier of nano sized metal and metal oxide materials. Completed round “B” funding of \$6.3 million. Drove technology, intellectual property development and manufacturing infrastructure to scale production. Developed market

strategy and positioned company as leading supplier to several innovative users of nano materials.

CALEB Technologies Corp. - President and COO (April 1999 – April 2002)

Transformed the company from a six person consulting company into the leader in real-time decision support systems for the airline industry with core customers Continental, Northwest and Southwest. The Company won the Franz Edelman Award for Achievement in Operations Research and the Management Sciences in 2002. Caleb was sold to Navitair a subsidiary of Accenture.

Private Investor (May 1997 – April 1999)

Invested and mentored several companies in the manufacturing and services industries.

1st Tech Corporation / Tanisys - Chairman and CEO (Jan 1992 – May 1997)

Purchased a small memory manufacturer in 1992 and grew revenues to \$107 million in 1996. Merged the company with Tanisys (Nasdaq: TNSU) in 1996 and managed until May 1997. The company was a certified vendor for Siemens, LG Group, COMPAQ, IBM, Hewlett Packard and DELL.

COMPAQ Computer Corporation - Manager, P C (Feb 1985 – October 1991)

Jointly developed and hold the patent for the first portable notebook computer which drove the development of the ½” harddrive and floppy; thin, quick response LCDs, high-density NiCd batteries and innovative design processes in ASICs, plastic enclosures, miniature assembly and electronics manufacturing. Managed the Notebook business which resulted in \$900MM+ revenues. Managed design engineering and product rollout for the Portable II, Portable 386 (first 386 portable PC), LTE and LTE 286 & 386.

ECI Inc. Chairman and CEO (April 1977 – February 1985)

Created the first set of digital marine instruments for the marine industry. Developed digital instrumentation for the pleasure boating industry and diesel engine systems.

Brown & Root, Inc. - Project Manager (May 1973 – Feb. 1978)

Managed \$45 million instrumentation system for the first computer controlled crude oil loading system for the Iraq government. Served as system startup engineer and customer liaison.

Education

BSEE	Texas A& M University	Dec 1972
MBA	Texas A& M University (12 hours completed)	May 1973

Patents (4)

Notebook Personal Computer	Digital Marine Instrumentation
Digital Marine Speedometer	Personal Printer

Board of Directors

Dupont Photomask (Nasdaq: DPMI)

Tanisys (Nasdaq:TNSU)

CALEB Technologies Corp

March 1996 – October 2001

May 1996 – May 1998

April 1999- April 2004